

Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Aspen

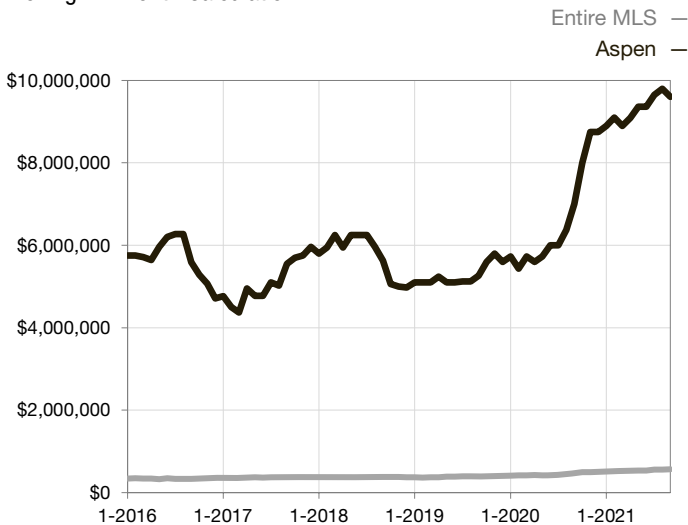
| Single Family Key Metrics | September | | | Year to Date | | |
|---------------------------------|--------------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2020 | 2021 | Percent Change from Previous Year | Thru 09-2020 | Thru 9-2021 | Percent Change from Previous Year |
| New Listings | 19 | 19 | 0.0% | 188 | 146 | - 22.3% |
| Sold Listings | 35 | 21 | - 40.0% | 108 | 106 | - 1.9% |
| Median Sales Price* | \$10,250,000 | \$7,725,000 | - 24.6% | \$8,250,000 | \$9,537,500 | + 15.6% |
| Average Sales Price* | \$11,734,829 | \$7,802,095 | - 33.5% | \$10,200,815 | \$11,662,094 | + 14.3% |
| Percent of List Price Received* | 93.8% | 98.1% | + 4.6% | 91.5% | 95.3% | + 4.2% |
| Days on Market Until Sale | 173 | 62 | - 64.2% | 195 | 148 | - 24.1% |
| Inventory of Homes for Sale | 146 | 64 | - 56.2% | -- | -- | -- |
| Months Supply of Inventory | 12.8 | 4.4 | - 65.6% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo Key Metrics | September | | | Year to Date | | |
|---------------------------------|-------------|-------------|-----------------------------------|--------------|-------------|-----------------------------------|
| | 2020 | 2021 | Percent Change from Previous Year | Thru 09-2020 | Thru 9-2021 | Percent Change from Previous Year |
| New Listings | 27 | 12 | - 55.6% | 200 | 184 | - 8.0% |
| Sold Listings | 38 | 23 | - 39.5% | 120 | 179 | + 49.2% |
| Median Sales Price* | \$3,202,500 | \$2,897,500 | - 9.5% | \$2,577,500 | \$1,880,000 | - 27.1% |
| Average Sales Price* | \$3,828,676 | \$4,729,152 | + 23.5% | \$3,764,978 | \$2,818,467 | - 25.1% |
| Percent of List Price Received* | 97.1% | 97.6% | + 0.5% | 95.0% | 96.9% | + 2.0% |
| Days on Market Until Sale | 139 | 87 | - 37.4% | 162 | 90 | - 44.4% |
| Inventory of Homes for Sale | 121 | 19 | - 84.3% | -- | -- | -- |
| Months Supply of Inventory | 9.6 | 0.9 | - 90.6% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

